

CONDENSED FIVE QUARTER COMPARABLE AND FINANCIAL TREND REPORT
(in thousands, except per share amounts)

	Qtr 2 2025	Qtr 3 2025	Qtr 4 2025	Qtr 1 2026	Qtr 2 2026	Trailing Twelve Months
Funeral Comparable Revenue	\$ 57,030	\$ 54,864	\$ 58,804	\$ 63,203	\$ 55,663	\$ 232,534
Cemetery Comparable Revenue	33,309	35,300	32,771	29,574	33,167	130,812
Financial Revenue	8,196	9,033	9,348	8,459	9,342	36,182
Ancillary Revenue	904	860	814	847	842	3,363
Acquisition Revenue	-	705	3,241	3,961	3,904	11,811
Divested Revenue	2,708	1,980	504	76	31	2,591
Total Revenue	\$ 102,147	\$ 102,742	\$ 105,482	\$ 106,120	\$ 102,949	\$ 417,293
Funeral Comparable EBITDA	\$ 21,553	\$ 20,222	\$ 23,891	\$ 26,163	\$ 20,295	\$ 90,571
Funeral Comparable EBITDA Margin	37.8%	36.9%	40.6%	41.4%	36.5%	38.9%
Cemetery Comparable EBITDA	14,977	17,052	14,727	12,829	14,769	59,377
Cemetery Comparable EBITDA Margin	45.0%	48.3%	44.9%	43.4%	44.5%	45.4%
Financial EBITDA	7,601	8,069	8,645	7,888	8,708	33,310
Financial EBITDA Margin	92.7%	89.3%	92.5%	93.2%	93.2%	92.1%
Ancillary EBITDA	32	174	158	190	132	654
Ancillary EBITDA Margin	3.5%	20.2%	19.4%	22.4%	15.7%	19.4%
Acquisition EBITDA	-	402	367	1,315	1,247	3,331
Acquisition EBITDA Margin	0.0%	57.0%	11.3%	33.2%	31.9%	28.2%
Divested EBITDA	561	399	(80)	49	31	399
Divested EBITDA Margin	20.7%	20.2%	-15.9%	64.5%	100.0%	15.4%
Total Field EBITDA	\$ 44,724	\$ 46,318	\$ 47,708	\$ 48,434	\$ 45,182	\$ 187,642
Total Field EBITDA Margin	43.8%	45.1%	45.2%	45.6%	43.9%	45.0%
Total Overhead	\$ 12,462	\$ 13,738	\$ 15,158	\$ 14,828	\$ 12,128	\$ 55,852
Overhead as a percentage of revenue	12.2%	13.4%	14.4%	14.0%	11.8%	13.4%
Consolidated EBITDA	\$ 32,262	\$ 32,580	\$ 32,550	\$ 33,606	\$ 33,054	\$ 131,790
Consolidated EBITDA Margin	31.6%	31.7%	30.9%	31.7%	32.1%	31.6%
Other Expenses and Interest						
Depreciation & Amortization	\$ 6,173	\$ 6,503	\$ 6,430	\$ 5,955	\$ 7,081	\$ 25,969
Non-Cash Stock Compensation	2,092	2,012	1,949	2,096	1,930	7,987
Interest Expense	7,034	6,946	7,087	6,884	6,683	27,600
Net (Gain) Loss on Divestitures and Sale of Real Property	(1)	4,962	(475)	51	(4)	4,534
Impairment of Goodwill, Intangibles and PPE	-	1,644	-	236	100	1,980
Net Gain on Property Damage, Net of Insurance Claims	-	-	-	-	-	-
Net Loss on Disposal of Fixed Assets	-	(47)	58	(9)	(6)	(4)
Other, net	107	852	58	(6)	113	1,017
Pretax Income	\$ 16,857	\$ 9,708	\$ 17,443	\$ 18,399	\$ 17,157	\$ 62,707
Net Tax Expense	5,118	3,139	5,171	4,907	4,885	\$ 18,102
GAAP Net Income	\$ 11,739	\$ 6,569	\$ 12,272	\$ 13,492	\$ 12,272	\$ 44,605
Special Items						
Acquisition Expenses	-	395	(46)	-	184	533
Net (Gain) Loss on Divestitures and Sale of Real Property	12	5,846	(445)	51	(3)	5,449
Impairment of Goodwill, Intangibles and PPE	-	1,644	-	236	100	1,980
Other Special Items	-	-	-	147	21	168
Tax Adjustment Related to Certain Discrete Items	-	-	-	-	-	-
Sum of Special Items	\$ 12	\$ 7,884	\$ (491)	\$ 434	\$ 302	\$ 7,839
Tax on Special Items	4	2,531	(155)	121	85	2,582
Adjusted Net Income	\$ 11,747	\$ 11,922	\$ 11,936	\$ 13,805	\$ 12,489	\$ 49,862
Adjusted Net Income Margin	11.5%	11.6%	11.3%	13.0%	12.1%	11.9%
Adjusted Basic EPS	\$ 0.75	\$ 0.76	\$ 0.76	\$ 0.88	\$ 0.79	\$ 3.19
Adjusted Diluted EPS	\$ 0.74	\$ 0.75	\$ 0.75	\$ 0.86	\$ 0.78	\$ 3.14
GAAP Basic EPS	\$ 0.75	\$ 0.42	\$ 0.78	\$ 0.86	\$ 0.78	\$ 2.84
GAAP Diluted EPS	\$ 0.74	\$ 0.41	\$ 0.77	\$ 0.84	\$ 0.77	\$ 2.79
Weighted Average Number of Shares Outstanding						
Basic	15,458	15,490	15,517	15,568	15,651	15,557
Diluted	15,653	15,732	15,727	15,779	15,842	15,770
Reconciliation of Consolidated EBITDA to Adjusted Consolidated EBITDA						
Consolidated EBITDA	\$ 32,262	\$ 32,580	\$ 32,550	\$ 33,606	\$ 33,054	\$ 131,790
Special Items	-	395	(46)	147	205	701
Adjusted Consolidated EBITDA	\$ 32,262	\$ 32,975	\$ 32,504	\$ 33,753	\$ 33,259	\$ 132,491
Adjusted Consolidated EBITDA Margin	31.6%	32.1%	30.8%	31.8%	32.3%	31.8%